

# Recap/Big Picture

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DS 574 LECTURE 8

# Econ → CS



Algorithmic problems

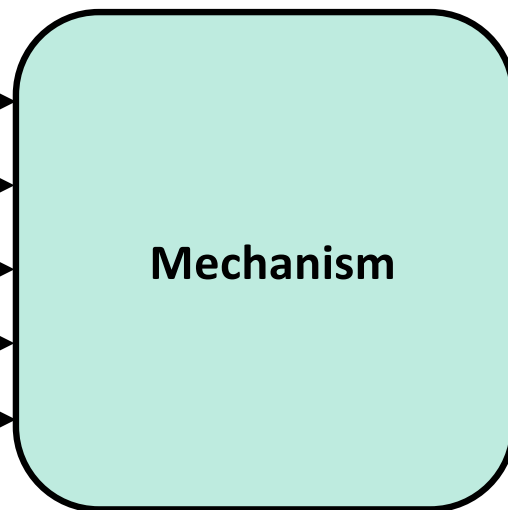


Economic concepts, arguments

**Input:**  
Data reported by  
**strategic agents.**



**Objective:** Maximize  
buyer's value



**Output:**  
-who gets what  
-who pays (gets paid) what

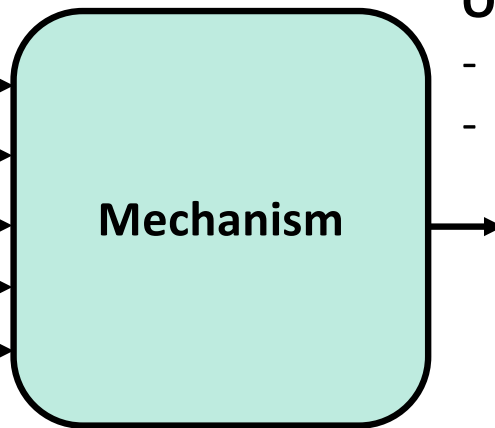
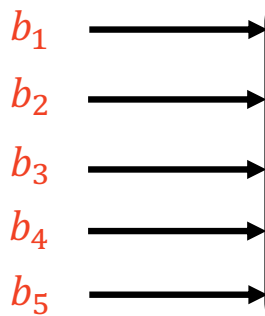


Use **game theory** to reason about **incentives** within the **algorithm** so that we can **guarantee** (approximate) optimality.

# Maximize Social Welfare: 2<sup>nd</sup> Price

**Objective:** Maximize value of the allocation

**Input:** Strategic bids



**Output:**

- allocation highest bidder  $x_1 = 1$
- payment 2<sup>nd</sup> highest bid  $b^2$

**2<sup>nd</sup> Price (Vickrey) Auction is DSIC:**  
maxes  $i$ 's utility to have  $b_i = v_i$  independent of all  $b_{-i}$



value  $v_i$   
utility  $v_i x_i(\mathbf{b}) - p_i(\mathbf{b})$   
bid  $b_i$

$$\Rightarrow b_i = v_i \forall i$$

$b_i > v_i$ : if  $b^2$  is in between,  $i$  wins and overpays

$b_i < v_i$ : if  $b^2$  is in between,  $i$  loses and gets 0 util instead of positive

# Dominant Strategy Incentive Compatibility

More utility for bidding actual value:

$$\underline{v_i x_i(v_i, \mathbf{b}_{-i})} - \boxed{p_i(v_i, \mathbf{b}_{-i})} \geq v_i x_i(b_i, \mathbf{b}_{-i}) - p_i(b_i, \mathbf{b}_{-i}) \quad \forall i, v_i, b_i, \mathbf{b}_{-i}$$

1) The allocation rule must be **monotone**, or this can't hold.

implementable

Myerson's Lemma

2) DSIC payments are completely determined by the allocation rule:

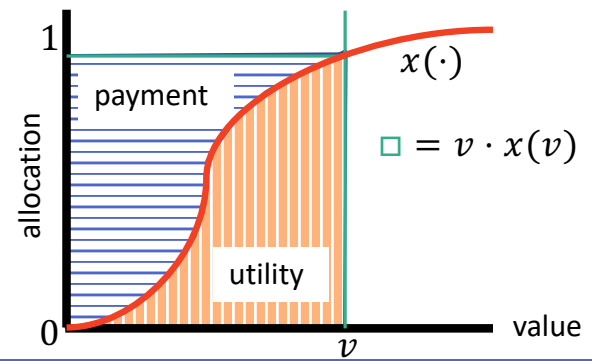
Payment Identity

$$\boxed{p_i(v_i, \mathbf{b}_{-i})} = \int_0^{v_i} z x'_i(z, \mathbf{b}_{-i}) dz = \underline{v_i x_i(v_i, \mathbf{b}_{-i})} - \int_0^{v_i} x_i(z, \mathbf{b}_{-i}) dz$$



value  $v_i$   
 utility  $v_i x_i(\mathbf{b}) - p_i(\mathbf{b})$   
 bid  $b_i$

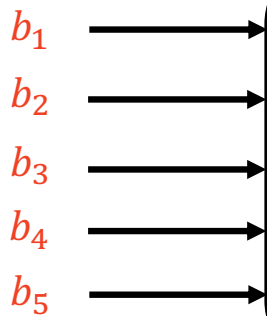
$$\Rightarrow b_i = v_i \quad \forall i$$



# Maximize Social Welfare: 1<sup>st</sup> Price

**Objective:** Maximize value of the allocation

**Input:** Strategic bids



**Output:**

- allocation highest bidder  $x_1 = 1$
- payment own bid  $b^1$

**1<sup>st</sup> Price Auction is not DSIC:**  
 $b_i = v_i$  means utility is 0,  
better have  $b_i < v_i$



value  $v_i$   
utility  $v_i x_i(\mathbf{b}) - p_i(\mathbf{b})$   
bid  $b_i$

# The Bayesian Setting: Stages

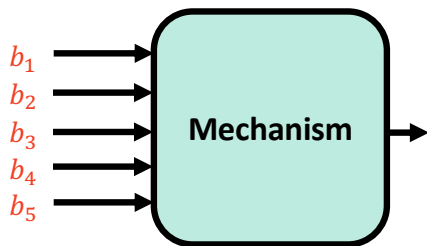
Each bidder  $i$ 's value  $v_i$  is drawn from a distribution with CDF  $F_i$  and pdf  $f_i$

- $F_1, \dots, F_n$  are common knowledge to all bidders and the auctioneer
- $F_i(x) = \Pr[v_i \leq x]$
- $f_i(x) = \frac{d}{dx}F_i(x)$

**ex ante:** no values are known. mechanism announced.

**interim:**  $i$  knows  $v_i$ , Bayesian updates given this  
bidders submit bids

**ex post:** outcome announced. know  $v_1, \dots, v_n$



value  $v_i$

utility  $v_i x_i(\mathbf{b}) - p_i(\mathbf{b})$

bid  $b_i$

**needed:**

- for bidders to reason about other bidders' behavior (BNE)
- for auctioneer to reason about objective in expectation

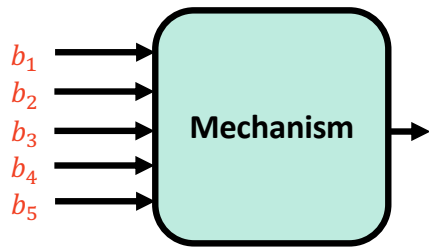
# The Bayesian Setting: Incentive Compatibility

Each bidder  $i$ 's value  $v_i$  is drawn from a known distribution  $F_i$

**BIC:**  $\mathbb{E}_{v_{-i}}[v_i x_i(v_i, v_{-i}) - p_i(v_i, v_{-i})] \geq \mathbb{E}_{v_{-i}}[v_i x_i(b_i, v_{-i}) - p_i(b_i, v_{-i})] \quad \forall i, v_i, b_i$

NOT  $\forall \mathbf{b}_{-i}$  but in  $\mathbb{E}_{v_{-i}}$  !

$$v_i \hat{x}_i(v_i) - \hat{p}_i(v_i) \geq v_i \hat{x}_i(b_i) - \hat{p}_i(b_i) \quad \forall i, v_i, b_i$$



**interim:**  $i$  knows  $v_i$ , Bayesian updates given this bidders submit bids

$$\hat{x}_i(b_i) = \mathbb{E}_{v_{-i}}[x_i(b_i, v_{-i})] \quad \hat{p}_i(b_i) = \mathbb{E}_{v_{-i}}[p_i(b_i, v_{-i})]$$



value  $v_i$

utility  $v_i x_i(\mathbf{b}) - p_i(\mathbf{b})$

bid  $b_i$

**ex post:** outcome announced. know  $v_1, \dots, v_n$

$x_i(b_i, \mathbf{b}_{-i})$

$p_i(b_i, \mathbf{b}_{-i})$

**DSIC:**  $v_i x_i(v_i, \mathbf{b}_{-i}) - p_i(v_i, \mathbf{b}_{-i}) \geq v_i x_i(b_i, \mathbf{b}_{-i}) - p_i(b_i, \mathbf{b}_{-i}) \quad \forall i, v_i, b_i, \mathbf{b}_{-i}$

# Nash Equilibrium vs. Incentive-Compatibility

A mechanism is [concept] Incentive-Compatible if in the mechanism, truthful reporting is a [concept] Nash Equilibrium. (i.e. [concept] \in Dominant Strategy, Bayes-Nash, Ex Post\*)

\*sincere bidding may be required instead of truthful

**BNE:** Best-response strategies  $\sigma$  form a Bayes-Nash Equilibrium (BNE) in  $(x, p)$  when

$$\begin{aligned} \mathbb{E}_{\mathbf{v}_{-i}}[v_i x_i(\sigma_i(\mathbf{v}_i), \sigma_{-i}(\mathbf{v}_{-i})) - p_i(\sigma_i(\mathbf{v}_i), \sigma_{-i}(\mathbf{v}_{-i}))] &\geq \\ \mathbb{E}_{\mathbf{v}_{-i}}[v_i x_i(b_i, \sigma_{-i}(\mathbf{v}_{-i})) - p_i(b_i, \sigma_{-i}(\mathbf{v}_{-i}))] &\quad \forall i, \mathbf{v}_i, b_i \end{aligned}$$

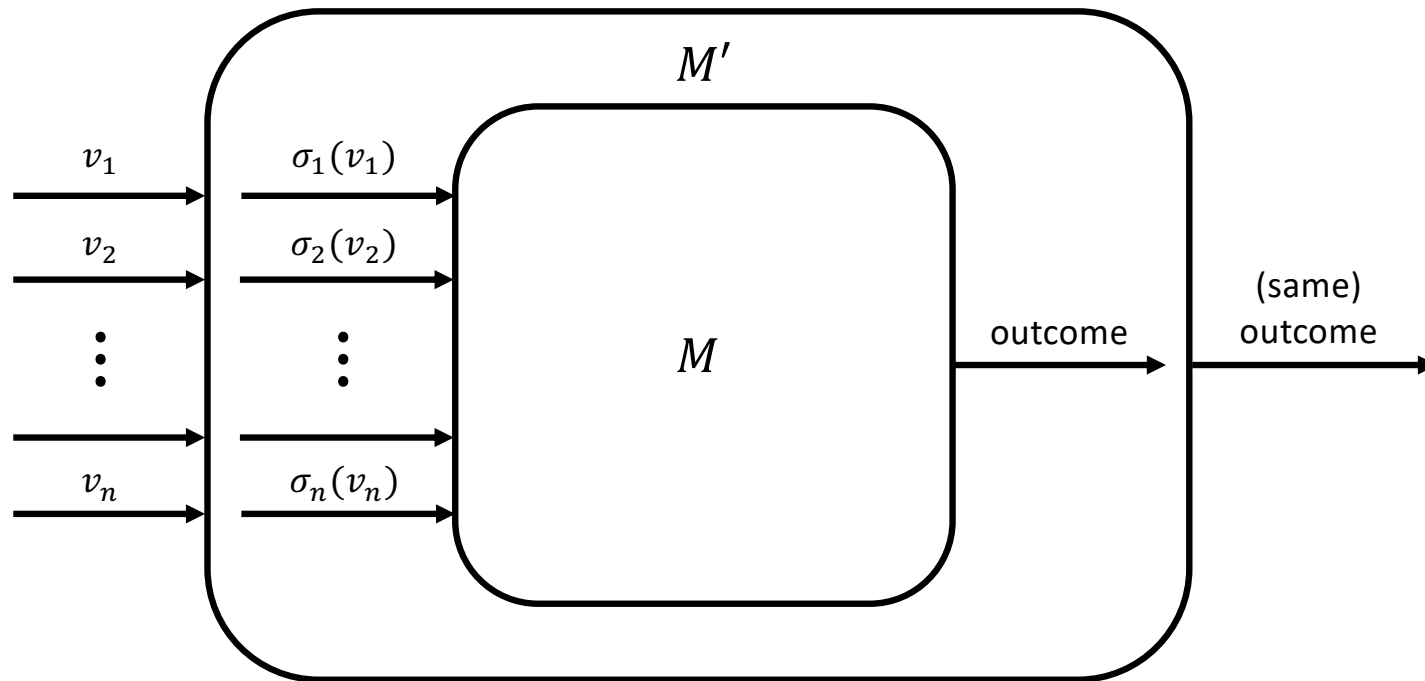
**BIC:** A mechanism  $(x, p)$  is Bayesian Incentive-Compatible (BIC) when

$$\mathbb{E}_{\mathbf{v}_{-i}}[v_i x_i(\mathbf{v}_i, \mathbf{v}_{-i}) - p_i(\mathbf{v}_i, \mathbf{v}_{-i})] \geq \mathbb{E}_{\mathbf{v}_{-i}}[v_i x_i(b_i, \mathbf{v}_{-i}) - p_i(b_i, \mathbf{v}_{-i})] \quad \forall i, \mathbf{v}_i, b_i$$



# Revelation Principle + Revenue Equivalence

Revelation Principle: It is without loss to focus on [DS/B/EP]IC mechanisms.



Revenue Equivalence: Mechs w/ the same outcome have the same  $\mathbb{E}[\text{Rev}]$ .

# Maximizing Revenue

How can we max revenue? Can't just charge  $v_i$  – not IC. Still need the payment identity.

Expected Revenue  $= \mathbb{E}_v \left[ \sum_i p_i(\mathbf{v}) \right] = \mathbb{E}_v \left[ \sum_i x_i(\mathbf{v}) \varphi_i(v_i) \right] =$  Expected Virtual Welfare

plug in the payment identity

Only DSIC if  $\varphi_i(v_i)$  is monotone

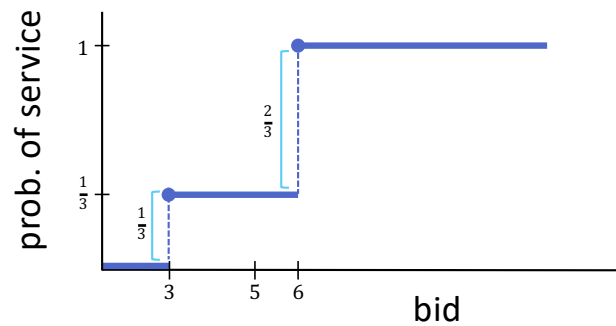
To max rev, choose  $x$  to maximize this

For virtual value functions

$$\varphi_i(v_i) = \frac{1 - F_i(v_i)}{f_i(v_i)}$$

# How else can we express revenue?

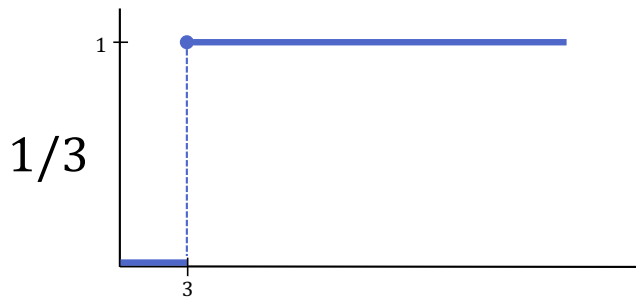
Any allocation rule can be expressed as a distribution of prices.



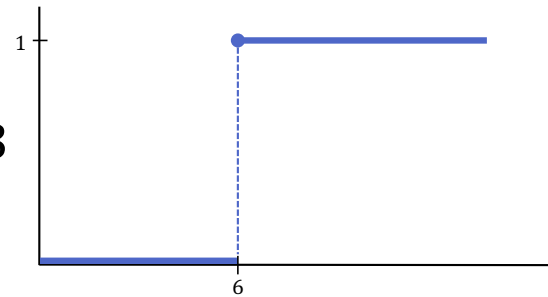
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Menu

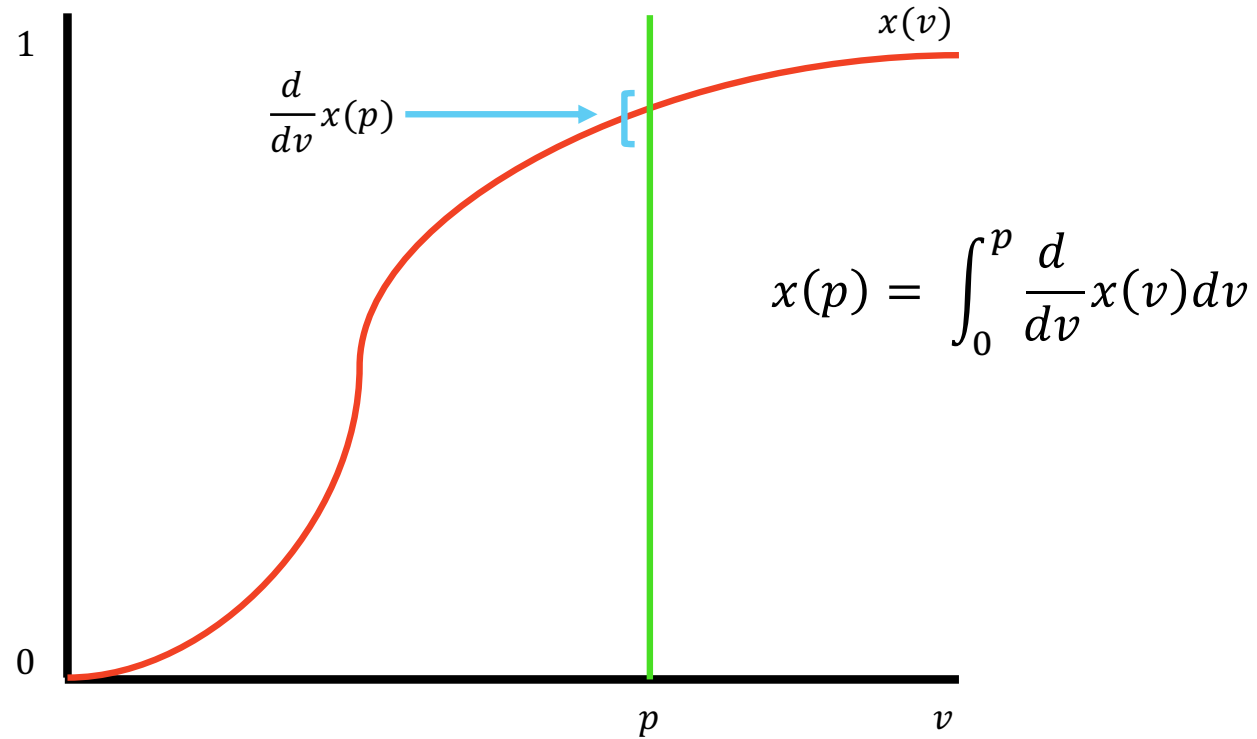
$$\begin{aligned} & (1, \frac{1}{3}\$3 + \frac{2}{3}\$6) \\ & (\frac{1}{3}, \frac{1}{3}\$3) \\ & (0, 0) \end{aligned}$$



+ 2/3



Any allocation is a distribution over prices



# What is our revenue for a price $p$ ?

Single-bidder revenue curve  $R(p) = p \cdot \Pr[v \geq p] = p \cdot [1 - F(p)]$

Moving to quantile space:

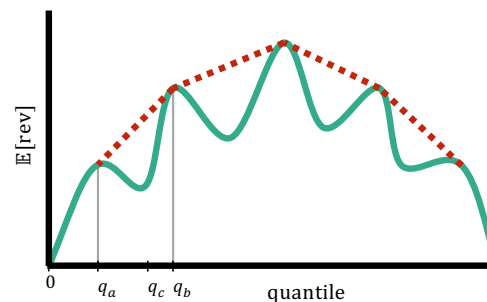
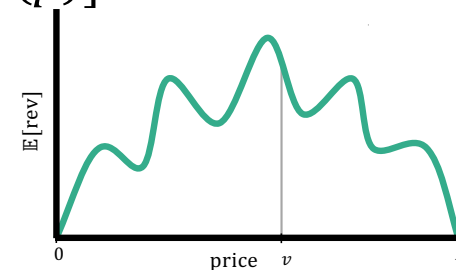
$$q = 1 - F(v) \quad v(q) = F^{-1}(1 - q) \quad q \sim U[0,1]$$

Single-bidder revenue curve in quantile space

$$P(q) = v(q) \cdot q$$

Happily,  $\frac{d}{dq} P(q) = \varphi(v(q))$

We define  $\frac{d}{dq} \bar{P}(q) = \bar{\varphi}(v(q))$  where is  $\bar{P}(\cdot)$  the concave closure of  $P(\cdot)$ .



# Maximizing Revenue

For virtual value functions

$$\varphi_i(v_i) = \frac{1 - F_i(v_i)}{f_i(v_i)}$$

Only DSIC if  $\varphi_i(v_i)$  is monotone

Expected Revenue

$$= \mathbb{E}_v \left[ \sum_i p_i(\mathbf{v}) \right] = \mathbb{E}_v \left[ \sum_i x_i(\mathbf{v}) \varphi_i(v_i) \right] = \text{Expected Virtual Welfare}$$

True by payment identity OR  
 $\frac{d}{dq} P(q) = \varphi(v(q))$

To max rev, choose  $x$  to maximize this

$$= \mathbb{E}_v \left[ \sum_i x_i(\mathbf{v}) \bar{\varphi}_i(v_i) \right]$$

with  $x = 0$  when  $\bar{\varphi}_i \neq \varphi_i$

# Multiparameter Social Welfare: VCG is DSIC

$$x := \operatorname{argmax} \sum_j v_j(x_j(\mathbf{b}_i, \mathbf{b}_{-i}))$$

More utility for bidding actual value:

$$\underline{v_i(x_i(v_i, \mathbf{b}_{-i})) - p_i(v_i, \mathbf{b}_{-i})} \geq v_i(x_i(\mathbf{b}_i, \mathbf{b}_{-i})) - p_i(\mathbf{b}_i, \mathbf{b}_{-i}) \quad \forall i, v_i, \mathbf{b}_i, \mathbf{b}_{-i}$$

$i$  wants to max wrt  $(v_i, \mathbf{b}_{-i})$

$$p_i(\mathbf{b}_i, \mathbf{b}_{-i}) = \sum_{j \neq i} b_j(x_j(0, \mathbf{b}_{-i})) - \sum_{j \neq i} b_j(x_j(\mathbf{b}_i, \mathbf{b}_{-i}))$$



value  $v_i$

utility  $v_i x_i(\mathbf{b}) - p_i(\mathbf{b})$

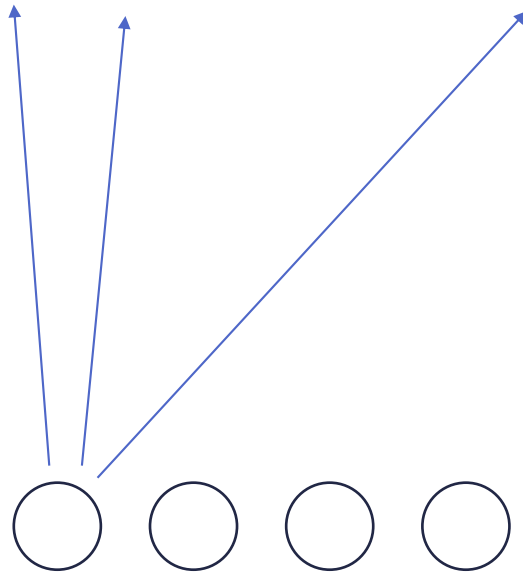
bid  $b_i$

max w/o  $i$ ,  
unrelated to  $i$ 's bid

curr welf w/o  $i$ ,  
 $x$  is defined to max  
wrt  $\mathbf{b}$

# Ascending Auctions

Parallel: All prices increase by  $\epsilon$  every round



**Ex-Post Nash:** Best-response w.r.t. everyone else strategizing (utility-maximizing!) w.r.t. their own values.



# Walrasian Equilibria + Gross Substitutes

Crawford-Knoer



Walrasian Equilibrium:

For prices  $\mathbf{q}$

- Everyone gets an item that maximizes their utility (in their demand set).

-  $q_j = 0 \Leftrightarrow j$  is unsold

Bid on an item in your demand set that maximizes your utility under the current  $+\varepsilon$  prices.

$$\arg \max v_j - q_j$$

- Prices increase only when bid on.
- Never release items. (Only overbid!)



For Gross Substitutes (whenever your utility-maximizing bundle is the same-price items you still have plus some other items), this terminates in a WE.